

## ERP Consulting

*Has your organisation harnessed the power of technology to integrate and better manage your business?*

Increasing customer demands and competition are forcing businesses to give up their legacy systems and adopt Enterprise Resource Planning (ERP) which helps in integrating all departments and functions across a company onto a single system.

Some of the widely acknowledged benefits of an ERP implementation are:

- Availability of real-time data across departments and geographical locations
- Reduction in inventory
- Integration of data through the entire business process from customer order till billing
- Integrity of financial data across the business
- Reduction in operational cycle times

However, not all companies have been able to benefit from the advantages that an ERP implementation has to offer. This is because their primary focus during the course of the implementation has been on technological risk management, which looks at whether the technology will work, rather than on organisational and business risk management which looks at whether the system will be used by the people and whether the expected benefits will accrue as a result of the implementation. This restricted focus lands the organisation with no visible tangible benefit in dollar terms. Eventually, it leads all to believe that an ERP implementation is a huge investment without any tangible benefits to justify it. Additionally the various change management issues which crop up during project implementation leads to huge costs and schedule overruns.

*So how can organisations capitalise on the potential benefits without running the risks of budget-bursting delays in implementation?*

### The IXPRT SOLUTIONS Advantage

Our strengths lie in enabling clients avoid the pitfalls that plague most ERP implementations, through our ability to understand our client's business and the processes running the business combined with our strong change management methodology.

### IXPRT SOLUTIONS Approach

**Organisational assessment.** IXPRT SOLUTIONS conducts an assessment to understand existing business systems and processes. Our careful analysis of your business direction and issues enables us to recommend the best information system solution for your organisation. Just replacing your current system with a new ERP package does not help achieve the desired goal. Often the solution requires business process improvement, user training, or refinement of your current system.

**Identify a best-fit solution.** Based on the assessment, IXPRT SOLUTIONS in collaboration with the organisation identifies a solution that is a best-fit for it. The solution selected may be an off-the-shelf ERP solution or select modules or a custom-made one, depending on the existing IT systems, their usage, the organisational needs,

## IT Products

### Contact Manager

- Unlimited Group's / Folders
- MS Outlook integrateable (optional)
- Process Activator (default)
- Access Control (user/group)

### Records Manager

- Version Manager
- Customisable to each client process
- Revision History & Log
- Process Activator (optional)
- Access Control (user/group)

### Online site Manager

- Online Web Editor
- Online Menu Manager
- Site Backup
- Release History & Log
- Process Activator (optional)

### Quick Project Management

- Bar Chart
- Time Recorder
- Process Activator (optional)
- Access Control (user/group)

### Document Automation System (DAS Manager)

- Customisable to all standards (default\_ISO:9000-2000)
- Access Control (user/group MR/Group MR)
- Revision Request
- Release History & Log
- Obsolete Doc/set
- Process Activator (default)
- Propriety Data Encrypt & Compressor (default)

(Optional Related Software's)

### Audit Manager

### Corrective and Preventive Manager

### Integrated CRM & SFA

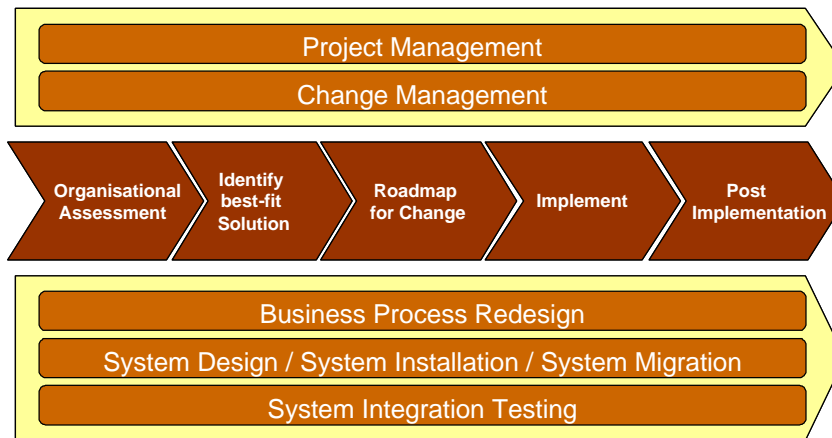
- Calendar
- To do
- Dashboard
- Request Tracking (Help-Desk Support)
- Acronyms
- News & Events

organisational size and the culture of the organisation. Where required, IXPRT SOLUTIONS also assists with integration of the solution with the Internet facilitating B2B / B2C commerce.

**Roadmap for change.** Based on the organisation's assessment and the solution selected, the critical requirements in terms of people competency acquisition / upgradation, process re-design and technology integration / migration are identified. An action plan is developed to address each of these critical requirements. Implementation of the action plans requires a high amount of change which usually faces a lot of internal resistance. **IXPRT SOLUTIONS strong model on change management** ensures that all impacted personnel / parties are involved in the project right from its initiation, their issues identified and suitably addressed.

**Implementation.** IXPRT SOLUTIONS consultants work with the organisation's project

team in accordance with a project plan developed to ensure timely completion. In this phase, all business



**IXPRT SOLUTIONS structured ERP implementation methodology**

processes impacted by the ERP implementation are appropriately re-designed and the process documentation developed. IXPRT SOLUTIONS then takes your organisation through the design of the system, its installation and migration. To ensure implementation is running smoothly, **IXPRT SOLUTIONS project manages** the entire assignment providing regular reports on the progress of the assignment and providing advance warning to potential implementation roadblocks.

**Post Implementation.** In order to ensure that the ERP implementation does not lose steam once the implementation cycle is complete, IXPRT SOLUTIONS provides support in terms of training, fixing system bugs and addressing issues identified during periodic reviews held with senior management and the project team. Where desired, IXPRT SOLUTIONS provides maintenance / upgradation support on an on-going basis.

### Benefits of IXPRT SOLUTIONS Approach

IXPRT SOLUTIONS approach assist in realising the following benefits:

- Strong project management leading to on-time delivery within allocated cost budgets
- Achievement of planned business performance objectives
- Organisation-wide adoption of the ERP solution by all stakeholders
- Support to the project is concluded only on a satisfactory customer sign-off

### HR Manager

- Customisable to all industry standards
- Process Activator (default)
- Access Control (user/group)

(Optional Related Software's)

### Competence Manager

- Competence Profile
- GAP Analysis
- Training Schedules / Calendar
- Training Records

### Evaluation Tools

- Employee Survey
- Customer Survey
- Online Quiz

### Inventory & Accounting System (FastTally)

- Customisable to all industry standards
- 100% web based multi-company unlimited year.
- All activities integrated
- Low maintenance
- User definable fields
- Cutting edge Solutions
- Process Activator (default)
- Access Control (user/group)

## IT Services

### Customized Software Design & Development

### E-Commerce

### CRM & SFA Consulting

### ERP Consulting

### Software Implementation & Support

### Training